

Curriculum Vitae

December 2018

Name	Uma Kant Srivastava
Date of Birth	June 2, 1947.
Nationality	Indian.
Marital Status	Married Two Children (42 yrs, 37 yrs)
Academic Attainments	<ul style="list-style-type: none"> • Ph.D. (<i>Economics</i>), University of Lucknow, India (1969). • Post-Doctoral (<i>Agriculture Economics</i>). Iowa State University, USA, (1970-73). • Certified Management Consultant (CMC®) • Fellow of the Institute of Management Consultants of India
Present Assignments	<ul style="list-style-type: none"> • Director, P.S. Management Consultants, Jan. 1993-onwards • Chairman, P. S. Software Pvt Ltd, Ahmedabad
Professional Experience	<p>Gained about 40 years of varied professional experience.</p> <ul style="list-style-type: none"> • Hon. Director ,National Institute of Cooperative Management, Gandhinagar, May 1996-April 2000. • Indian Institute of Management, Ahmedabad, India. September 1973 to January 1993 • Economist, Institute of Economic Growth, New Delhi, India. (June 1969 to August 1970). • Team Leader/Co-coordinator of Several Studies and Seminars(<i>Details in Annexure I</i>). • Research & Teaching assignments in Post Graduate Diploma Programmes and in Senior Management Programmes. (<i>Details in Annexure II</i>). • Director on the Board of Dena Bank. (October 1977 to February 1982) (One of the largest State-owned commercial banks in India). • Chairman, Research Committee IIMA. (March 1986 to March 1988).

- **Consultant** to several private, public and international organizations. (See Annexure III).
- **Chairman**, Task-force on National Fisheries Development Board (1986).
- **Member**, Editorial Board of the Indian Journal of Agricultural Economics. (1984 -1986).
- **Member**, Advisory Committee on Technical Schemes (Fisheries), NABARD, Bombay (May 1985-92).
- **Member** of several Working Groups for the formulation of 7th.and 8th plan, appointed by Planning Commission, Ministry of Agriculture, Ministry of Food Processing Industries and others.
- **Local Secretary** of 3rd. Annual Conference of Indian Society of Agricultural Marketing, Ahmedabad (September 1989).
- **Elected Vice President** of Indian Society of Agricultural marketing (1989 -1990).
- **Invited to present the keynote paper** & chair the theme session on Agro Processing Industries, Indian Society of Agricultural Economics. Golden Jubilee Conference, December 4-7, 1989 at Indira Gandhi Institute of Development Research, Bombay.
- **Chairman**, Centre for Management in Agriculture, Indian Institute of Management, Ahmedabad (April 1988 to March 1990).
- **Member**, Editorial Board of Vikalpa (Journal of IIMA), April 1990 - 1992.
- **Member**, Editorial Board of Indian Journal of Agricultural Marketing. 1989 - 1993.
- **Member**, Extension Council of the Central Institute of Fisheries Education, Bombay. November 1991 - 1995.
- **Member**, Governing Council of the Bankers' Institute for Rural Development, Lucknow. 1992 - 1993.
- **Chairman**, Expert Consultation on the Network for Education & Curriculum Development in Agro Industries 19th. to 22nd.Oct,'93. FAO/RAPA, Bangkok.
- **Chairman**, PS Milk Processors Pvt. Ltd., Since Nov.

	<p>1995-2008.</p> <ul style="list-style-type: none"> • Member, Ninth Plan Working Group on Fisheries Development Planning Commission GOI, 1996. • Invited to present keynote address to the participants of Vth National Conference of the Agricultural Economics Research Association (India) on 16-17th September 1997. • Invited to present a Theme Paper on “People, Cultural Endowment And Agricultural Development : Rethinking Issues, Alternatives and Choices” by the Indian Academy of Social Science at its XXII Indian Social Science Congress at Gandhi Institute of Rural Development (deemed University), Gandhi gram, Tamil Nadu, March 13-18, 1999. • Invited to become a Member of the Task Force on Agro and Food Processing by Confederation of Indian Industry, Western Region, 1998-99. • Invited to become a Member of the Governing Council of the International Society for Agricultural Marketing, Ahmedabad, 1999 onwards. • Invited to Chair the session on ‘Transformation of Agricultural Marketing to Meet the Challenges of Future’ at the XIII National Conference on Agricultural Marketing, held on 12, 13, and 14 Oct. 1999. • Elected Hon. Secretary, Institute of Management Consultants of India (2006-07) • Elected Vice President of the Institute of Management Consultants of India (2007-08 and 2008-09) • Chairman, Session III-Approches to Value Chain, 19th National Conference of Indian Society of Agruculture Marketing 24-25 November, 2010.
Publications	<p>Authored/Co-authored 29 books published from India and U.S.A. Wrote several reports, journal papers, book reviews. (<i>Details in Annexure IV</i>).</p>
Areas of Interest	<p>Main Focus: Project Management</p> <ul style="list-style-type: none"> • Planning, Appraisal, Financing, Implementation and Control of Agro-Industrial and agri infrastructure projects • Project monitoring and, evaluation of funded projects • Joint ventures\collaborations and mergers • Marketing Studies • Turnaround strategies for sick unit and financial

	restructuring.
Membership in Professional Associations	<ul style="list-style-type: none"> • Life Member, Indian Society of Agricultural Marketing • Life member of Indian Society of Agricultural Economics • Life Member, Systems Society of India • Life member, Consultancy Development Centre • Life Member, Ahmedabad Management Association • Life Member, Indian Academy of Social Sciences • Member, International Agribusiness Management Association • Member, International Association of Agriculture Economists • Life Member, Ahmedabad Management Association • Member, CII Task force Agriculture and Food Processing, Gujarat • Member, Task Force on Organisation and Management, Indian, Council of Agriculture Research, New Delhi • Member, International Society of Agricultural Marketin • Former chairman of Ahmedabad chapter and Vice President of the Institute of Management Consultants of India • Past President, Lions Club of Ahmedabad (Main)
References	<p>1. Dr.N.R.Sheth (Former Director of Indian Institute of Management, Ahmedabad) B-54, Someshwar Complex I, Jai Safali Crossing, Behind Jain Temple, Ahmedabad - 380 053 (India). Tel. 91-79-26427821.</p> <p>2. Dr. Binod C. Agrawal Ex-Director General, Taleem Research Foundation City Plaza, Bopal,Ahmedabad 380 058.</p> <p>Current Contact : Dr Binod C Agrawal 8 Sector D-1 Sterling City, Bopal Ahmedabad 380 058, India E-mail : agrawal.binod.c@gmail.com Phone : + 91 2717 231175 Cell : + 91 7573046327</p>
Address for Correspondence	<p>Prof. U.K.Srivastava Director, P.S. Management Consultants B-607, Fairdeal House, Navrangpura , Ahmedabad - 380 009 (India) Tel: (O) (079)2642 1688, 40308852 ,(R)-40098861 Mobile : 9824043498 Email : uksps@yahoo.com Website : www. psmanagement.co.in</p>

Annexure I

Administration of Activities			
From	To	Task	Organization
July 78	July 80	Coordinator, Publications (Centre for Management in Agriculture)	Indian Institute of Management, Ahmedabad.
July 79	July 81	Co-Team Leader All India Marine Fish Marketing Project	Indian Institute of Management, Ahmedabad.
Oct.80	March 83	Team Leader, All India Inland Fish Marketing Project	Indian Institute of Management, Ahmedabad.
Apr.80	Aug. 82	Coordinator, Specialization Package in Agriculture (Two Year MBA Programme with Specialization in Agriculture)	Indian Institute of Management, Ahmedabad.
Apr.82		Co-coordinator, National Seminar on Fisheries Development in India	Indian Society of Agricultural Economics, Bombay and IIM, Ahmedabad.
Jan.82	April 82	Member, Expert Group on Organization and Management Study of Gujarat State Cooperative Land Bank Ltd.	Agricultural Refinance and Development Corporation(now National Bank for Agriculture and Rural Development).
Feb.83	Aug. 83	Member, Expert Group on Organization and Management Study of Rajasthan Land Development Bank Ltd.	National Bank for Agriculture and Rural Development.
Nov.83		Coordinator, National Workshop on Development of Inland Fishery Resources	Indian Society of Agricultural Economics, Bombay and IIM, Ahmedabad.
Dec.83	March 84	Member, Working Group on Fisheries for the formulation of the 7th Five Year Plan	Planning Commission, Government of India, New Delhi.
Feb.84	March 84	Member, Working Group on Fisheries for the formulation of the 7th Five Year Plan	Department of Ports and Fisheries, Government of Gujarat, Gandhinagar.

<i>Apr.84</i>	<i>March 86</i>	Research Coordinator, Centre for Management in Agriculture	Indian Institute of Management, Ahmedabad.
<i>Jan.85</i>	<i>March 86</i>	Team Leader, Brackish Water Aquaculture Development Project	Indian Institute of Management, Ahmedabad.
<i>Aug.85</i>		Member, Technical Advisory Committee on Fishery Schemes	NABARD
<i>Mar.86</i>	<i>March 88</i>	Chairman, Research Committee	Indian Institute of Management, Ahmedabad.
<i>June 86</i>		Member, Task-Force on Introducing Management and Entrepreneurship Development Courses	Technical Teachers Training Institute, Chandigarh (Ministry of Human Resources Development, Government of India)
<i>May 87</i>	<i>March 88</i>	Member, Study Group on Integrated Fisheries Development; and Chairman Sub Group on Processing, Preservation, Distribution and Marketing of Fish	Indian Institute of Management, Ahmedabad.
<i>Feb. 88</i>		Coordinator, National Workshop on Strategy For accelerating Agro-Processing and Exports	Indian Institute of Management, Ahmedabad.
<i>Apr.88</i>	<i>March 90</i>	Chairman, Centre for Management in Agriculture (CMA)	Indian Institute of Management, Ahmedabad.
<i>Sep.88</i>		Coordinator, National Workshop on Inland Fisheries and Future Strategy	Indian Institute of Management, Ahmedabad.
<i>Aug.88</i>	<i>April 89</i>	Team Leader, India Fisheries Sector Study	Indian Institute of Management, Ahmedabad.
<i>Dec.88</i>	<i>Feb. 91</i>	Team Leader, Evaluation of Fish Farmers' Development Agency	Indian Institute of Management, Ahmedabad.
<i>Oct.88</i>		Member, Working Group on Fisheries for the Formulation of Eighth five Year Plan	Planning Commission, Government of India
<i>Oct.88</i>	<i>Sept. 89</i>	Member, Working Group on Food Processing and Post Harvesting Technology	Planning Commission, Government of India
<i>Nov.88</i>	<i>Sept. 89</i>	Member Working Group on Agro Food Processing Industries (8th Plan Formulation)	Planning Commission, Government of India
<i>June 89</i>		Steering Group on the Formulation of 8 th Plan for Fisheries	Government of Gujarat

June 89	Oct. 89	Team Leader, In-depth Case Studies of Selected Deep Sea Fishery Sector Companies	MPEDA, Cochin
Dec. 89	Dec. 90	Team Leader, Corporate Planning Study	The Punjab State Co-op Supply and Marketing Federation Ltd. (MARKFED)
Jan. 90	Nov. 90	Team Leader, Case Studies for Deep Sea Fishery Programme	SCICI, Bombay
Apr. 90	Jan. 92	Member, IIMA Team on ICAR Hq Reorganization Study	ICAR, New Delhi
Jan. 91	Oct. 92	Team Leader, Study on Compensation to CAPs of Sardar Sarovar Project	Sardar Sarovar Narmada Narmada Nigam Ltd. Gandhinagar
May. 92	Jan. 93	Team Leader, Internalizing, Monitoring and Evaluation Studies by NABARD	National Bank for Agricultural and Rural Development Bank, Bombay
Jan. 93	Ongoing	Director	P.S. Management Consultants
Oct. 93		Elected Chairman, Expert Consultation on the Network for ECD in Agro Ind.	FAO/RAPA, Bangkok.
Jan 96	Jul-Aug. 1996	Member Ninth Plan Working Group on Fisheries	Planning Commission GOI
May. 96	April 2000	Hon. Director	National Institute of Cooperative Management, Ahmedabad.
June 98	1999	Member, Task force on Agro and Food Processing.	Confederation of Indian Industry, West Region, Ahmedabad.
Mar. 99	cont.	Member, Governing Council	International Society for Agricultural Marketing, Ahmedabad
Oct. 99		Transformation of Agricultural Marketing to Meet the Challenges of Future at the XIII National Conference on Agricultural Marketing	Indian Society of Agricultural Marketing
Nov, 99	.-	Invited to deliver Valedictory address to the 18 th Annual National Convention at the Mahatma Gandhi Department of Rural Studies South Gujarat University, Surat	Indian Society for Studies in Co-operation
Mar, 2000	continued	Invited to become a member of O & M Task Force under NATP under the Chairmanship of Director General of ICAR	Indian Council of Agricultural Research, New Delhi

Sept. 2001		Team Leader- Time Saving Study Sawajal project,U.P	PMU ,World Bank & UPDESCO
Dec 2001	June 2002	Team Leader , Development/ Upgradation of computerized Marketing Information system in selected Regulated Markets under Directorate of Agriculture Marketing, U.P.	UP /DASP/ CES
July 2002	Continued	Team leader , Refrigerated Retail outlets for perishable Food Products	Vishal Exports Overseas Ltd, Ahmedabad
July 2002	Continued	Team leader fro setting up of Pack house, precooling facility and cold storage for Export of fruits and Vegetables.	FrshTrop Fruits Ltd. Ahmedabad.
August-2002	September 2002	Visiting Faculty <project Formulation and Appraisal	School of Planning,Ahmedabad.
Sept. 2002	Continuing Jan –Feb 2003	Visiting Faculty , Course on Fisheries Project Formulation and Management	Central Institute of Fisheries Education Bombay,(deemed University)
Sept. 2003	2006	Visiting Faculty <project Formulation and Appraisal	School of Planning,Ahmedabad
April 2004	March 2005	Elected Chairman, Institute of Management Consultants, Ahmedabad Chapter	Institute of Management Consultants of India
April 2005	March 2006	Elected Hon Secretary	Institute of Management Consultants of India
April 2006	March 2009	Elected Vice President	Institute of Management Consultants of India
May 2007	March 2011	Appointed Team Leader, M&E, National Agriculture Innovation Project	World bank\ICAR\CES Consultancy team
March 2017	April 2017	Appointed Team Leader, M&E Rajasthan Agricultural Competitiveness Project	World Bank\ Sutra Consultancy Team
Februrary 2018	June 15, 2018	Appointed Team Leader, Feasibility Study for the Zambia Feed Africa Programme	African Development Bank Through Darashah & Company Pvt Ltd

Research & Teaching Assignments

Research

- 1969-71** **Food Aid and International Economic Growth** (Jointly with Prof. Earl O Heady, Iowa State University). To look into the accrual and disbursement of PL 480 counterpart funds in India and suggest ways of disposal without inflationary impact. This study was completed in 1971 and published jointly with Professor Earl O Heady, Leo Mayer and Keith Rogers.
- 1974** **Planning and Implementation of Rural Development Projects by a Banking Organization** (Jointly with Prof. P.S. George). The study, undertaken for State Bank of India, was designed to evolve systems for providing loans to small farmers for purchase of cattle, marketing their surplus milk and recovery of loans over a reasonable period. The results were documented as a research monograph.
- 1975** **Planning and Implementation of Rural Development Projects by a Voluntary Agency** (Jointly with Prof. P.S. George). This study was designed to set up a semen freezing unit, cattle development centers and marketing of milk by the farmers and other activities of a voluntary agency engaged in rural development. Criteria were evolved for assessing the performance of cattle development centers and artificial insemination activities.
- 1975** **Bio-gas Plants at the Village Level : Problems and Prospects in Gujarat** (Jointly with Prof. T.K. Moulik, IIM, Ahmedabad). To analyze the performance and problems of bio-gas plants in Gujarat and to evolve a strategy for promoting these plants on a larger scale. The report was brought out in the form of a research monograph.
- 1976** **The Economics of Sunflower Cultivation and Processing with Special Reference to Tamil Nadu.** This study was designed to assess the economics of sunflower cultivation, processing and problems in promoting this oilseed. This report was completed in 1976 and brought out as a research monograph.
- 1977** **Planning and Implementation of Drought Prone Areas Programme : A Case Study of Joshua District, Madhya Pradesh.** This study was designed to analyze the planning and implementation process and assess the final impact of the programme on the beneficiaries in Jabhua district.
- Case studies of selected projects were undertaken. The report was completed and brought out in the form of a research monograph and later it was published in a book form.
- 1978** **Design Criteria on Convertibility Options,** The study was designed to analyze the stipulation and exercise of convertibility options by the all India term lending institutions. The analysis was aimed at an understanding of the existing criteria and to suggest the improvements. The project was completed in 1978 and later it was published in a book form.

- 1979** **Cost Effectiveness Study of Beggar's Home and Related Institutions in Gujarat**
 (Jointly with Dr.C.Rangarajan). This study was designed to examine the cost effectiveness of various institutions run by the Directorate of Social Defense for the weaker and vulnerable sections of the society. The study was completed in 1979 and the report was brought out as a research monograph.
- Management of Marine Fishing Industry : A Micro Study of Gujarat**,
 (Jointly with Prof. V.K.Gupta). This project was designed to understand the total operation beginning from catch and its uncertainty to final disposal of catch in Gujarat. In the process, the functions and margins of various marketing intermediaries were worked out. Economics of various types of boats and gears as well as processing operations was also worked out. The report was completed in July 1979 and it was brought out as a research monograph. It has now been brought out in a book form.
- 1980** **Rural Development Programme in India : An Analytical Review District Level** (Jointly with Binod C.Agrawal of ISRO). This project was designed :
- 1). to assess the understanding of the objectives of various rural development programmes at district level;
 - 2). To review the process of planning and implementation of various programmes at block and district levels. Evidence on the impact of the beneficiaries was also analyzed with a view to suggest measures to improve effectiveness of programme meant for rural poor. The project was completed in December 1980 and the report brought out in the form of an IIMA Working Paper.
- 1981** **Management of Agro-Industrial Projects**
 This project was designed to cover the entire project cycle of an agro-industrial project. The study covers concepts & case studies of selected agro-processing companies. It was published in a book form by the Indian Institute of Management, Ahmedabad.
- Estimation of Pesticides Demand : An Evaluation of Methodologies**
 (Jointly with G.A.Patel).
 The project was designed to review all the methodologies used for estimation of pesticide demand in India and to suggest modification of the models as well as steps to collect data on additional variables. The report was completed in November 1981 and it was published as a book in 1983.
- 1982** **Impact of Mechanization on Small Fishermen** (Jointly with V.K.Gupta).
 This project is designed to conduct detailed study of six fishing villages of Gujarat and Karnataka with a focus on socio-economic changes brought about by mechanization of boats. This project has been completed in June 1984.
- 1983** **Use of Windmills for Water Pumping** (Jointly with Prof. Girja Sharan).
 This study was designed to examine the performance of windmills in Gujarat and indicate the policy framework for expanding the programme in the seventh five year plan (1985-90).

- 1984** **Financing of Trade in Groundnut, Groundnut Processing Units and Distribution of Finished Products** , This study was sponsored by the Committee to Review the working of the Monetary System, Reserve Bank of India, Bombay, primarily to understand the financing of various elements of the groundnut system. The paper covers each major element of the system at four stages:
- 1) Groundnut production system;
 - 2) trade in groundnut seeds;
 - 3) Processing of seeds by ghanies and mills and
 - 4) Marketing and distribution of oil and oil cakes to the respective consumers.
- The paper also goes into the analysis of price-spread over various elements of the system and finally tries to understand the finance used by various elements of the system from cultivation of groundnut seed to marketing of oil and oilcakes.
- 1986-89** **Pesticide Industry in India - Issues and Constraints in its Growth**
This study is designed to understand the structure of pesticides industry and its various constituents and to identify major issues which require Government policy support.
- 1989-93** **Indepth Case Studies of Selected Processors and Exporters of Agricultural and Processed Food Products**, This study was designed to generate an understanding of the constraints and problems in enhancing production and exports of agriculture and processed food products at the grass root level. The analysis and case studies were completed in January 1992.
- 1993** **Planning, Appraisal, Financing of Agro Industrial Units**
The study is designed to serve as a comprehensive manual for generating project ideas, preparation of feasibility reports, financing and implementation of agro-industrial projects.
- 1996** **Conceptual Background and Course Designing for the National Institute of Cooperative Management (NICM, Gandhinagar)**
The task was to prepare Vision, Mission, Structure and Activities of NICM.
- 1996** **By product in Sugar Units** , The study was designed to identify avenues of improving profitability through by product processing in Gujarat.
- 1997** **Assessment of NPAs in DCCBs of Gujarat** : The study was designed to interpret the RBI Guidelines and Empirically assess the magnitude of NPAs.
- 1998** **Assess the Opportunity and Threats of business - diversification** of District Central Cooperative Bank and Apex Bank in Gujarat : The study is designed to review the conceptual framework for diversification of business and preparatory work for it._

Teaching

1973-1993 Post Graduate programme at the Indian Institute of Management, Ahmedabad:

Has extensive experience of teaching post graduate Programmes. Taught basic course in Mathematics for Management, Management of Agro Industrial Project, Strategic Issues & Financing Agro Industrial Projects, Indian Economic Analysis Courses.

Involvement in Training Programmes for Senior/Middle Level Managers for Food Processing,, Agro-Industrial Enterprises & Bankers (1974-98)

- 1974** Taught in IAS Probationers Programme at Lal Bahadur Shastri Academy during Summers of 1974 and 1975.
- 1975** Organized Programme on Managerial Economics in Summer 1975. Taught the Participants of International Dairy Programme at NDDB, Anand in March 1975.
- 1976** Taught in Management of Rural Development Programme at Baroda in January 1976.
- 1977** Taught in Managerial Economics Programme at IIMA Campus in summer 1977.
- 1978** Taught in Agricultural Management Programme at Goa, in March-April 1978.
- 1979** Organized Management of Agricultural and Rural Development Programme at the request of North Eastern Council, Shillong in September 1979.
- 1980** Taught in First Programme in Designing Projects for Agricultural Development at IIMA Campus from February to April 1980.
- 1981** Taught in Second Programme in Designing Projects for Agricultural Development at IIMA Campus from 17th.November, 1980 to 24th.January, 1981.
- Coordinator of one month Programme on Management of Agricultural Enterprises held at IIMA Campus in August-September 1981.
- 1982** Taught in the Third Programme on Designing Projects for Agricultural Development held at IIMA Campus from 8th.November, 1981 to 16th.January, 1982.
- Coordinator of one month Programme on Management of Agricultural Enterprises held at IIMA Campus from 1st. to 30th.September, 1982.
- 1983** Taught in the Fourth Programme on Designing Projects for Agricultural Development held at IIMA Campus from 13th.December,1982 to 28th.February, 1983.

- Taught in the Fifth Programme on Designing Projects for Agricultural Development held at IIMA Campus between November 1983 and January 1984.
- 1984** Taught in the Sixth Programme on Designing Projects for Agricultural Development held at IIMA Campus from November 1984 to January 1985.
- '85-'86** Coordinator of the Seventh Programme on Designing Projects Agricultural Development held at IIMA Campus from November 1985 to January 1986.
- 1988** Taught in the Programme on Management of Agriculture and Rural Development held at IIMA Campus from 14th. to 26th.November, 1988.
- 1989** Taught in the Programme on Management of Agriculture and Rural Development held at IIMA Campus from 8th. to 21st.December, 1989.
- 1990** Coordinated and Taught in the Top Management Programme for Deep Sea Fishery Enterprises held at Hotel Dolphin, Vishakapatnam from 19th. to 24th.November, 1990.
- 1991** Taught in the Programme in Agricultural Input Marketing, held at IIMA Campus from 14th. to 20th.March, 1991.
- 1992** Taught in the Programe in Agricultural Input Marketing, held at IIMA Campus from 26th. Jan. to 1st.March, 1992.
- Coordinated the National Workshop on Commercialization of Biotechnologies for Agriculture and Aquaculture Sectors held at IIMA on April 23-24, 1992.
- Coordinated the Top Management Workshop on Internalizing Monitoring and Evaluation Studies by NABARD, held at IIMA on 4th.September, 1992.
- 1993** Organized a Top Management Programme on Diversification and Growth of business of Gujarat State Cooperative Bank Ltd.
- 1994** Taught Session of Project Planning to the students of two year Post Graduate Programme at MICA.
- 1995** Taught Sessions on Economic reforms and liberalization of the economy to the participants of two year PGDM Programme at ICFAI Business School, Ahmedabad.
- 1996** Organized and Taught a Management Development Programme on Prudential Norms for Managers of GSCB & District Cooperative Banks in Gujarat.
- 1997** Organized and Taught a Management Development Programme on Project Management, Innovation Schemes & Refinance procedures for Managers of DCCBs in Gujarat.
- 1998** Origanized and Taught 6 Management Development Programmes on Business Development for Branch Managers of DCCBs in Gujarat.

- 1999** Organized and taught a Management Development Programme on Project Formulation and Appraisal for the District Registrars of Cooperatives, Gujarat.
- Taught a Management Development Programme on lending through self help groups for the District Registrars of Cooperatives and personnel of DCCBs in Gujarat.
- Taught the project planning, Appraisal, Financing and Implementation module at the School of Planning, Ahmedabad.
- 2000** Taught the project planning, Appraisal, Financing and Implementation module at the School of Planning, Ahmedabad
- 2001** Taught the project planning, Appraisal, Financing and Implementation module at the School of Planning, Ahmedabad.
- 2002** Taught the project planning, Appraisal, Financing and Implementation module at the School of Planning, Ahmedabad.
- 2002-03** Taught a course on fisheries Project Formulation and Management at the Central Institute of Fisheries Education, Bombay (Deemed University).
- 2003** Taught a course on the project planning, Appraisal, Financing and Implementation module at the School of Planning, Ahmedabad
- 2004** Teaching a course on comparative economic system and development at Indian Institute of planning and management(IIPM).
- Teaching course on Development Finance at School of Planning-Ahmedabad
- 2005** Teaching a course on comparative economic system and development at Indian Institute of planning and management(IIPM).
- Teaching a course on the project planning, Appraisal, Financing and Implementation module at the School of Planning, Ahmedabad
- 2006** Teaching a course on comparative economic system and development at Indian Institute of planning and management(IIPM).
- 2007** Taught a course on Global Economic Environment for Business at Indian Institute of planning and management(IIPM).
- 2008** Taught a course on Global Economic Environment for Business at Indian Institute of planning and management(IIPM)
- 2009.** Taught a course on comparative economic system and development at Indian Institute of planning and management(IIPM).
- 2013** Taught First US-India Triangular International Programme on Agricultural Marketing Management at NIAM, Jaipur, October 2013

- 2014** Taught Second US-India Triangular International Programme on Agricultural Marketing Management at NIAM, Jaipur, March 2014
- 2015** Taught the course on **Agribusiness Opportunities** at AMA June 2015
- 2016** Organised **Agribusiness Summit 2016** at AMA, April 2016.
- Organised Seminar on **Agro Processing Sector Poised for quantum Leap in India** at AMA, June 2016
- Organised Seminar on **The Future of Agriculture in India**, September 24, 2016 at AMA.
- 2017** **Agriculture Marketing-Opportunities for Quantum Growth of Agro Processing & Value addition**, Special Lecture at AMA on September 9, 2017.
- Value Addition for Exports at AMA 21 September, 2017
- Sustainable Rural Transformation Through Agro-Industries-** Book release function on Nov. 2017 at AMA

Annexure III

Consultancy Projects (1974 till Date)

- 1974-75** **The Oilseeds Economy of India An Analysis of Past Supply and Projections for 1985 (Industrial Finance Corporation of India under the funding from World Bank)**
The study was designed to analyze the past trends in the supply of groundnut, sesame, rapeseed-mustard, linseed, castor, sunflower, soybean, cottonseed, rice bran, coconut and other minor oilseeds. Based on this analysis of these trends, projections were made for the year 1985 which provide a basis for assessing the long term potential for development of viable oilseed processing industries and also a basis for identifying alternative policy measures for increasing the supply of oilseeds.
- 1976-77** **Fresh Milk Procurement: Projections and Strategic Options (Food Specialties Limited, Moga, Punjab)**. To estimate the future trends in milk production in milk shed area of the dairy plant and the total marketable surplus, to identify planning and control measures to obtain required levels of market share; and to suggest improvement in milk production and procurement systems.
- 1977-78** **Socio-Economic Evaluation of Bio-gas System (National Committee on Science and Technology)**. To examine the efficiency of the existing organizational network and linkages as support system for promoting bio-gas plants in rural areas; and economic viability of plants.
- 1977-78** **Marketing of Pesticides (Rallis India Limited)**. To identify major variables which effect pest consumption; to correlate these variables determine the present market share of the company, and to arrive at projections of pesticides market for the next five years.

- 1978-79 Marketing of Pesticides (Rallis India Ltd).** To identify major variables which effect pesticides consumption; to correlate these variables pattern; to determine the present market share of the company, and to arrive market for the next five years.
- 1978 Innovations in Indian Banking (World Bank sponsored project at the Institute).**
The project dealt with an analysis of various types of innovation introduced in Indian banking. My involvement was in analyzing the innovations in various new schemes introduced to reach small farmers and rural poor).
- 1979 Staff Consultant, Asian Development Bank, Manila (With Agriculture and Rural Development Department).** The appointment was on a multi-project basis. The assignment included participation in fact-finding and loan appraisal missions to Sri Lanka and Philippines and preparation of reports for consideration of management and Board of Directors of the Bank.
- 1979-81 All India Marine Fish Marketing Study (World Bank - Ministry of Agriculture, Government of India, New Delhi).**
The study concentrates on the following four-inter-related areas:
 i) Demand for marine fish for household consumption;
 ii) Domestic demand for marine fish for other than household consumption uses;
 iii) Infrastructure facilities for fish marketing; and
 iv) Economics of fish marketing operations.
 The study covers all the maritime India.
 It was completed in July 1981 has been printed in book form (6 volumes).
- 1982 Staff Consultant, Asian Development Bank, Manila (With Agriculture and Rural Development Department).** The assigned task was to prepare a sector paper on Bank's operation in Agriculture and rural development sector. Coverage of the paper includes Agricultural Credit and Rural Development, Fishery, Forestry, Livestock, Agro-industry and Irrigation.
- 1980-83 All India Inland Fish Marketing Study (World Bank - Ministry of Agriculture, Government of India, New Delhi).** The study concentrated on the following six major areas:
 i) Identification of existing infrastructural facilities for development of fisheries (covering inputs from hatchery stage in case of culture fisheries) harvesting and marketing of inland fish;
 ii) Identification of the present market structure, type of functions from producer to consumer;
 iii) Identification of nature of costs and margins involved between harvests and determine the share of fishermen in the consumer prices;
 iv) Studying the pattern of capital investments and
 v) Identifying and suggesting future size of infrastructural facilities, alternative distribution and marketing strategies and measures of quality control and standardization. The project was completed in March 1983. The report was printed in 8 volumes.

- 1983** **Consultant, Asian Development Bank, Manila (With Fisheries and Livestock Division).**
 Apr-June The assignment included the fact-finding and appraisal missions for the Philippines Aquaculture Project.
- 1984-85** **Command Area Development: An In-depth Evaluation Study (Government of India - Ministry of Irrigation, New Delhi).** This study involved an in-depth analysis of the performance of the selected command area projects in the context of strategic technical, organizational (including the beneficiary related organization and associations) and economic issues. Two reports covering Kosi and Tawa Command Area Development Projects have been completed.
- 1985** **Market Study for Outboard Motors (Sriram Fibers Limited, New Delhi).**
 This study was designed to project the demand for Out Board Motors for mechanizing small traditional boats during 1985-90. The report was submitted in two parts in November 1985.
- 1985-86** **Formulation of a Project on Brackish Water Culture Fisheries Development (Government of India - Ministry of Agriculture, New Delhi).**
 The task was to prepare a full length project on Brackish water fish/prawn farming (including the supportive facilities like hatcheries and ice plants etc.) for World Bank funding. The report was completed in March 1986.
- 1987** **Rural Aquaculture Project in India: A Case Study (International Development Research Centre - IDRC, New Delhi).** The task was to prepare a comprehensive case study of IDRC funded Rural Aquaculture Project at the Central Inland Fisheries Research Institute at Barackpore, Calcutta. This case study has been printed in "With our hands - Research for Third World Development : Canada's Contribution through the International Development Research Centre, 1970-1985 (IDRC-246C) 1986.
- 1986-87** **Lakshadweep Fisheries Development Corporation (Government of Lakshadweep and Ministry of Agriculture, Government of India).** The task was to prepare a feasibility report for setting up of a Fisheries Development Corporation at Lakshadweep Islands.
- 1986** **Consultant, Asian Development Bank (TA 795/BHU : Agricultural Incentives and Sept-Nov. subsidies in Bhutan).** The task was to review all the incentives and subsidies in Agriculture and allied sectors (Forestry, Animal Husbandry and Food Corporation) in the context of VIth Plan being formulated. This study was based on field visits and work at ADB headquarters.
- 1986** **Consultant, Asian Development Bank (Tea Rehabilitation Project in West Jawa, Indonesia).** The task was to participate in TA fact finding and appraisal mission for the Tea Rehabilitation project.
- 1987** **Consultant, Bajaj Auto Limited, Pune (Development Strategy for Out Board Motors - A Techno-economic Approach).** The task was to scan the Government Policy and economic environment for out-board motors and assess the demand from the likely users of the product.

Consultant, Doordarshan, India (Cost Analysis of Doordarshan Network).

The task was to estimate fixed and variable costs for various types of stations (Full Production Centers, Partial Production Centres and Relay Centres) and calculate average cost per hour and by type of programme.

1988 Consultant, NORAD (Project appraisal, Inland Marketing and Production project).

The task was to participate in the NORAD Mission on Project Appraisal of Inland Marketing and Production project through IFP, Cochin and provide Fish Marketing related inputs.

Consultant, Asian Development Bank - The task was restructuring of Sugar factory financed by the Bank. Pyinmana Integrated sugar Project in Burma. Evaluate the financial and economic compliance to loan agreements, evaluate the costs, under/overrun, state the reasons for such changes and their effect on the economic and financial rates of return of the project and future actions for reviving the unit.

1988-89 India Fisheries Sector Study (Sponsored by the World Bank through Ministry of Food Processing Industries, Govt. of India). The task is to prepare a comprehensive sector study covering marine, brackish water and inland also designed to identify project ideas for funding by the World Bank.

1988-91 Evaluation of Fish Farmers' Development Agencies (Sponsored by the Ministry of Agriculture, Govt. of India). This task is to carry out an in-depth evaluation of Fish Farmers' Development Agencies which have been set-up since 1973 for promoting freshwater aquaculture in the country. There are 200 FFDAs at present and this study is designed to strengthen the existing FFDAs and also to formulate the strategy for the future.

1989 In-depth case Studies of selected companies in Deep Sea Fishing Sector

(Sponsored by Marine Product Export Development Authority, Cochin). There is only 3 major Tuna fishing companies in the country. In depth case studies of all these companies will have to be prepared. Then case studies will follow a systems approach right from the proposal for diversification, acquisition of vessels, to actual acquisition, operations, marketing of catch, overall financial performance and constraints.

Institution Building - Centre for Agriculture Marketing, Jaipur (Sponsored by CAM, Jaipur). The task was to prepare a suitable institutional framework for the National Centre on Agricultural Marketing and also to help the Centre to initiate the work.

Formulation of Corporate Plan (Sponsored by MARKFED, Ltd., Chandigarh).

The task is to prepare the corporate plan for diversification and growth for MARKFED, keeping a perspective of next ten years.

1990 Case Studies for Top Management Programme on Deep Sea Fishery Enterprises

(Sponsored by The Shipping Credit & Investment Co. of India Ltd.).

The task involves preparation of case studies on Policy Perspectives, Planning Appraisal, Rehabilitation and Regulatory Environment with respect to deep sea fishery industries.

Institution Building : Institute of Management for Primary Co-operative Society

(Gujarat State Co-operative Bank Ltd). The task was to prepare a blueprint for the proposed Institute of Management for Primary Co-operative Societies.

1991 **A Study on the Status of Women's Co-operatives in Gujarat (Gujarat State Co-operative Bank Ltd. Ahmedabad).** Case Studies of Selected Women's Co-operatives are to be conducted with a view to understand the facts behind successful Co-operatives.

Case preparation for Marketing of Rural Non Farm Products (NABARD). Case study are to be prepared to understand the marketing arrangement and problems of non-farm activities financed by commercial co-operative bank under refinanced from NABARD.

An Analysis of Adequacy of Compensation and Rehabilitation measures for Canal Oustees of Sardar Sarover Project

(Sponsored by Sardar Sarover Nigam, Gandhinager Gujarat). The task is to examine the adequacy of compensation paid to canal oustees and to suggests a modified compensation framework for determining the compensation and rehabilitation.

Agro Processing Potential of Gujarat (Sponsored by Agro Climatic Regional Planning Unit, Planning Commission). The task is to analyze the performance of existing agro processing units in Gujarat and assess the potential for further growth.

1992 **Member of Joint Preparatory Mission of FPRD and IIMA to Kenya, Tanzania and Uganda (Sponsored by the FTP Division of Commonwealth Secretariat).** The task was to assist the need for a Management Development Programme for Small Farmers Oriented Agro based Enterprises in selected African countries and to assist the interest and capabilities of the possible collaborating institutions in the selected countries visited by the mission.

1992 **Consultant with Appraisal Mission on Uganda Agricultural Extension Project**

May **(World Bank Appraisal Mission through The Consultants for International Development, UK).** My role in the mission was to serve as a Management Specialist and assist the Team Leader in issues relating to Project Implementation, Organizational Structure of the Ministry of Agriculture and Animal Husbandry and Human Resource Development of the personnel in relation to broadening the capabilities for handling subsequent project in the area.

1993 **Analysis of Management Control & Information Systems & Growth Strategy of Gujarat State Cooperative Bank Limited. (Sponsored by GSCB).**

This study was designed to:

- a. Analyze the working of management control & information systems at GSCB and its constituents;
- b. GSCBs proactive role in helping the DCCBs & PACs in bringing about rural diversification and thereby a profitable diversification of their loan portfolio.

Appraisal of Popular Herbal Products Ltd., Ahmedabad. (Sponsored by GSCB).

The task was to prepare an appraisal report of the project "RTS beverages based on Amla & its blends".

Appraisal report of Shree Khedut Khand Udyog Mandali Ltd. (Sponsored by GSCB).

The task was to prepare an appraisal report of the sugar project of 2500 TPD plant.

- 1994** **Harsiddha Cooperative Bank Ltd.** The task was to prepare a rehabilitation plan of the sick urban cooperative bank for its turnaround.

Appraisal report of Shri Narmada Sahakari Khand Udyog Mandali Ltd. (Sponsored by GSCB).

The task was to prepare an appraisal report of the Sugar Project of 2500 TCD.

Parshwanath Housing Finance Corporation Ltd. The task was to prepare a corporate plan of the corporation for the growth and diversification of business.

Trans Techno Foods Ltd.

The task was to prepare an appraisal report for funding of a Oyster Mushroom Project.

Kashinath Seth Bank Ltd. The task was to prepare a rehabilitation plan on behalf of Sterling Securities for turn around of the Sick Bank.

- 1994-95** **World Bank Resident Mission, New Delhi,** U.P. Diversified Agricultural Support Project.

The task is to serve as a Team leader and prepare the following Project report.

1. Zonal Analysis of Comparative Advantage and Constraints in Agricultural Diversification (1994)
2. Fisheries Development Report (1994).
3. Agricultural Regulated markets-Institutional Study. (1995)

Besides leading the study teams, I also served as member of the core team.

- 1995** **Appraisal report of Shri Valod Pradesh Sahakari Khand Udyog Mandali Ltd.**

The task was to prepare an appraisal report of the Sugar Project of 2500 TCD.

Empire Constructions and Hotels Ltd.

Corporate plan for growth, and diversification of the business.

- 1996 **Appraisal report of Kaveri Vibhag Sahakari Khand Udyog Mandali Ltd.**
The task was to prepare an appraisal report of the Sugar Project of 2500 TCD.

Conceptual Background and Course Designing for the National Institute of Cooperative Management (NICM, Gandhinagar)

The task was to prepare Vision, Mission, Structure and Activities of NICM. Presently Hon. Director of NICM.

- 1997 **Appraisal report of Vadodara District Cooperative Sugarcane Grower's Union Ltd.**
The task was to prepare an appraisal report of the Sugar Project of 2500 TCD.

- 1998 **Appraisal report of Jawaharlal Nehru Sahkari Agricultural Produce Processing Society Ltd, Madhya Pradesh**

The task was to prepare an appraisal report

Appraisal report of Dadra Nagar Haveli Sugar Cooperative Ltd.

The task was to prepare an appraisal report.

Impact Analysis of Single Point Levy of Mandi Shulk and its Implementation

in UP - A Study. The study was sponsored by State Agricultural Produce Marketing Board and conducted through UPDESCO. The task was to assess the implications of change over of Mandi fee from Multipoint to Single point in terms of arrival revenue and income situation of individual Market Samities and their autonomy.

- 1999 **Reappraisal report of Kaveri Sugars.** The task was to reappraise the feasibility of setting up of this unit in the light of latest financial and economic parameters. Due to some administrative difficulties, previously sanctioned loan could not be availed and no action was taken at that time to set up the factory.

Appraisal of Shree Madhi Khand Udyog Sahakari Mandali Ltd. The task is to undertake the appraisal of their proposal for financial restructuring of the unit and grant of term loan to correct a mismatch between short term funds and creation of long term assets.

Project Report for setting up of an Agricultural Produce Market at Navsari. The task was to prepare the project report for funding the market yard at Navsari.

- 2000 **Hi-Tech Green House Complex for Vegetables and Cut Flower Production and Marketing-** The task was to prepare the project report for funding this biotech project.

Time Saving Study - Swajal Project (PMU/World Bank) through UPDESCO, Lucknow

The study was designed to assess the time savings due to Sawajal Project and to carry out The financial and Economic analysis based on the selected villages.

Valsad APMC Project - Financial Restructuring.- The task was to prepare a financial restructuring proposal for one time settlement of over dues to various Banks.

Export Study (Mandi Parishad U.P) Through UPDESCO Lucknow. The study was designed to assess the export potential of key agricultural commodities from U.P and suggest Policies and Incentives to accelerate the Exports.

2001 **Guidelines for Entrepreneurs for setting up Agro Industries in Gujarat-**
The task was to prepare detailed guideline for entrepreneurs to attract them to set up agro industries in Gujarat in the light of new Agro Industry Policy.

Assessing The Viability Of Setting Up Of A Perishable Cargo Handling Complex At Sardar Patel International Airport, Ahmedabad: The task was to create a data base and to see the viability of setting up of a perishable cargo handling complex at Sardar Patel International Airport, Ahmedabad .

Time Saving Study - Swajal Project (PMU/World Bank) through UPDESCO, Lucknow The study was designed to assess the time savings due to Sawajal Project and to carry out the financial and Economic analysis based on the selected villages.

Project Development Facilities for UPDASP - The task assigned is to first is
to map out opportunities for agro processing projects in U.P., Prepare Profiles of selected project and prepare guidelines for Agro Industrial entrepreneurs in U. P

2002 **Development/Up gradation of Computerized Marketing Information System in Selected Regulated Markets Under Directorate of Agriculture Marketing ,U.P.-** The study was designed to review the Institutional aspect of Agricultural marketing in U.P and development of software for linking the 534 APMCs(including sub yards) with the headquarter for collection of Market information and speedy dissemination.

Setting Up of refrigerated Retail outlets for Perishable Food Products in Gujarat ,Vishal Exports Overseas Ltd Ahmedabad. – The task was to prepare the prefeasibility Report for setting up a chain of refrigerated retail outlets for marketing of Fruits and Vegetables in Gujarat.

Setting up of a Pack House, Pre-cooling, facility and cold storage at Sangli for Freshtrop Fruits Ltd. – The task was to set up a pack house along with pre cooling facility and cold storage for handling 40 tonnes of grapes Exports per day.

2003 Project Report for setting up of an Agricultural Produce Market at Vadadodra. The task is to prepare the project report for funding the market yard at SAYAJIPURA Vadodra.

Shiv Industries, Amreli, The task is to arrange funding including subsidy from Government of Gujarat and Ministry of food processing Industries, Government of India

Audh Industries Amreli. The task is to arrange funding including subsidy from Government of Gujarat and Ministry of food processing Industries, Government of India

Hanuman Industries, Amreli, The task is to arrange funding including subsidy from Government of Gujarat and Ministry of food processing Industries, Government of India

Fun Republic, Indore (E-City Pvt. Ltd) The task is to arrange collaboration with a local entrepreneur at Indore.

2004 Khemka Ceramics Ltd –Corporate Advisor overlooking all the strategic issues and plans of the company.
The task was to prepare a corporate plan for diversification and growth.

APMC, Vadodara. - Preparation of Loan Takeover Proposal for its Market yard Project **The** task is to shift the loan.

2005 APMC Ahmedabad- Ratu Bazaar- Feasibility Report on Raitu Bazaar
The task was to prepare the feasibility report, arrange funding, and assist in Implementation and monitoring the operations.

2005 Integrated Watershed Development (Hill-II) Project (Through MDP consultants New-Delhi) Task is to prepare financial and economic analysis of the project at the completion of the project.

2005 Soil health card system Development Consultancy, Delivery, Supply, Installation, support. (through CES, New Delhi)

The task is to design and develop an IT enabled system and websites such that the 37 lac farmers of Gujarat can directly get the advice on crops and input use from the scientists from four agricultural universities in Gujarat based on their own soil analysis.

2005 Motion Picture/ Advertisement Project (Ministry of project implementation through Development Management Trust Delhi). Task is to arrive at a Methodology for estimation of the contribution of the sector in the national income.

2005-6 Integrated Watershed Development (Hill-II) –world Bank Project hrough MDP,New Delhi. Task was to prepare financial and economic analysis of the project at the completion of the project

2005-06 Jetalpur Market Yard for Cotton and Grains-APMC, Ahmedabad. Team leader-Task is prepare the feasibility report, arrange funding including various subsidies and help in project implementation.

- 2005-06 Dahod Market Yard for fruits and Vegetable -. Team leader**-Task is prepare the feasibility report, arrange funding including various subsidies and help in project implementation.
- 2006-07 Amirgadh Market Yard for fruits Vegetable ,Grains and animals -. Team leader**-Task is prepare the feasibility report, arrange funding including various subsidies and help in project implementation.
- 2006.7 Gujarat Agro Industrial Corporation : Team Leader** Preparation and presentation of the policy 2007-2008.
- 2006-07 Development Management Trust –Delhi, Preparation of feasibility report for the Kanpur Industrial Estate: Team leader**-Preparation of Feasibility and financial viability of shifting of industries from Kanpur to Chakeri-I, Chakeri-II and Bhouti.
- 2006-07 Kwant Yard for fruits and Vegetable grains and animals -. Team leader**-Task is prepare the feasibility report, arrange funding including various subsidies and help in project implementation
- 2007-08 Policy Frame work for Next Generation Reforms in Agricultural Marketing and strategic Advisory Services for Agri business Plan Implementation in M.P**
- 2007.8 Vadodara Market Yard for fruits and Vegetable and -. Team leader**-Task is prepare the feasibility report, arrange funding including various subsidies and help in project implementation
- 2007-08 Unjha Market Yard for Spices -. Team leader**-Task is prepare the feasibility report, arrange funding including various subsidies and help in project implementation
- 2007-08 Chhota Udepur Market Yard for fruits and Vegetable,grains and Animals Team leader**-Task is prepare the feasibility report, arrange funding including various subsidies and help in project implementation
- 2007.8 Vadodara Market Yard for Grains -. Team leader**-Task is prepare the feasibility report, arrange funding including various subsidies and help in project implementation
- 2007-08 National Agriculture Innovation Project, World Bank, Team Leader, to 2011 M&E, CESICAR.**
- 2008.9 Yes Bank New-Delhi** –Team Leader: Task was to develop an understanding of Centre State Relations in Agriculture –Laws, Organizations & Fund flows
- 2008-09 APMC Baroda , Gujarat** : The task was to make a Project report of COLD storage and Get the Central govet. Grant under RKVY and latter on to implement it . Tthe project iis being implement ed on Turn key basis.

- 2009-10 APMC Baroda ,Gujarat– Team Leader:** Prepare onetime settlement paper for their loan settlement which they had taken from Central Bank in 1999.
- 2009-10 APMC Dhansura, Gujarat - Team Leader:**The task was to make a Project report of COLD storage and Get the Central govet. Grant under RKVY and latter on to implement it . Tthe project iis being implement ed on Turn key basis.
- 2009-10 APMC Dehgam, Gujarat -: Team Leader:** The task is to make a Project report of COLD storage and Get the Central govet. Grant under RKVY and latter on to implement it . Tthe project iis being implement ed on Turn key basis.
- 2009-10 Guru Games, Birmingham, United Kingdom-Team Leader:** The task was to perform Management audit the outsourcing IT contractor in India on behalf of the client
- 2010-11 APMC Dahod :** The task was to make a Project report of COLD storage and Get the Central govt. Grant under RKVY and latter on to implement it . The project is being implemented on Turn key basis.
- 2010.11 Gujarat Agro- Industrial corporation** – Task was to prepare a draft of Agro industries Policy 10- 2011 for promoting agribusiness chains in the State.
- 2011-12 APMC Vadodara** – Task is to prepare a Detailed Project Report on Setting up of fruit Ripening Unit (20 tons of 4 chambers) .Arrange for the loan from Bank / financial Institutions and subsidy of 40% of the project cost from National Horticulture Mission. This was on turnkey project assignment from concept to commissioning.
- 2011-12 APMC Unava-** Setting up of cold storage project of 3000 tonnes capacity from concept to finish.
- 2012-13 Dexter Consultancy Pvt Ltd – Ahmedabad, Advisor** to Dexter for ‘Impact assessment on usage of micro irrigation system in Gujarat’ spnsored by Guajrat green revolution ltd (subsidiary of Gujarat state fertilizer company ltd)
- 2012-13 Global-Agri Systems, New Delhi** Project on Sector Scan of Agribusiness in Odisha- Task was to study existing value chains and explore the opportunities for new Investment by the International Finance corporation of the world Bank .
- 2012-13 APMC Dahod-** Setting up of a Warehouse project of 6350 tonnes with international standards. This is the turn key assignment from concept to finish.
- 2012-13 APMC Thara-** Setting up of cold storage project of 2500 tonnes capacity Task was to prepare Deatiled project report Process their papers for RKVY

subsidy of GOI and then implement the project . Turnkey project (from concept to finish.)

- 2013-15 APMC Vadali** – New Modern Cotton yard. Task was to prepare project report. Tie up funds .Process their DPR for government subsidies both from GOG and GOI and implement the project. Turnkey project (from concept to finish)
- 2013-15 APMC Bavla** – Modernization of their three market yards. Task is to prepare project report .Tie up funds . Process papers to get GOG subsidy and implement the project . Its also a turnkey project
- 2014-15 APMC Petlad-** Setting up of a fruit and vegetable market at APMC's existingmarket yard, monitoring and evaluation..
- 2015 APMC Dholka.** Planning and construction of Auction Platform at APMC Dholka, monitoring and evaluation.
- 2016-1 **APMC Petlad.** Modernisation of Grain Market of APMC Petlad.It is a turn key project.
- 2016-18 **APMC Dhandhuka,** Modernisation of Cotton Market. It is a turn Key Project
- 2018-19 Zambia Feed Africa Program,**Government of Zambia Through Dharshaw &co Pvt Ltd. **Team Leader, Feasibility study on Zambia Feed Africa Program ,**
- 2019-20 U.P project One District one project - Study of Product eco system and cluster for “One district one Product under cluster J in the state of Uttar Pradesh**

Annexure IV

Publications

Books

- 1975** U.K. Srivastava, Earl O Heady, Keith D. Rogers, and Leo V. Mayer, **Food Aid and International Economic Growth**, Ames, Iowa State University Press, 1975.
- Earl O Heady and U.K. Srivastava (Eds.), **Spatial Sector Programme Models in Agriculture**, Ames, Iowa State University Press, 1975.
- 1977** U.K. Srivastava and P.S. George, **Rural Development in Action** (Experience of Voluntary Agency), Somaiya Publications, Bombay, 1977.
- 1978** P.S. George, U.K. Srivastava and B.M. Desai, **Oilseeds Economy in India: Analysis and Projects for 1985**, the Macmillan Company of India Limited, Delhi, 1978.
- U.K. Srivastava, **Management of Drought Prone Areas Programme**, Abhinav Publications Pvt. Ltd., 1978.

- 1980 U.K. Srivastava and N.M. Oza, **Stipulation and Exercise of Convertibility Options by Financial Institutions**, (Analysis and Case Studies), Wiley Eastern Limited, New Delhi, 1980.
- 1981 U.K. Srivastava, **Project Planning, Financing, Implementation and Evaluation**, Indian Institute of Management, Ahmedabad, 1981.
- 1982 U.K.Srivastava, M.Dharma Reddy, and GuptaV.K. **Management of Marine Fisheries : An Analysis of Problems of Harvesting & Processing**, Oxford & IBH Publishing Company, New Delhi, 1982.
- 1983 U.K. Srivastava, G.V. Shenoy and S.C. Sharma, **Quantitative Techniques for Managerial Decision Making**, Wiley Eastern Limited, New Delhi, 1983. (2nd Edition 1989).
- 1983 U.K. Srivastava and M. Dharma Reddy (Eds.), **Fisheries Development in India: Some Aspects on Policy Management**, (Proceedings of the National Seminar on Fisheries Development in India held on Apr.9-11,'82 at the IIMA in collaboration with the Indian Society of Agricultural Economics, Bombay), Concept Publishing Company, New Delhi, 1983.
- G.A. Patel, U.K. Srivastava and K.R. Pichholiya, **Estimation of Pesticide Demand : An Evaluation of Methodologies**, Oxford & IBH Publishing Company, New Delhi, 1983.
- 1984 IIMA Team (V.K. Gupta, P.S. George, G.S. Gupta, Rakesh Khurana, M. Raghavachari, S. Sreenivas Rao, U.K. Srivastava, M. Dharma Reddy, Amar Jeet Singh and B. Subramaniam), **Marine Fish Marketing in India, Vol.I to VI** (published by IIMA), 1984.
- U.K. Srivastava and S. Vathsala (Eds.), **A Strategy for the Development of Inland Fishery Resources in India: Key Issues in Production and Marketing**, Concept Publishing Company, New Delhi, 1984.
- 1985 IIMA Team - U.K. Srivastava (Coordinator), D.K. Desai, G.S. Gupta, M. Raghavachari, S. Sreenivas Rao, S. Vathsala and Amar Jeet Singh, **Inland Fish Marketing in India**, Concept Publishing Company, New Delhi, 1985.
- G.R. Kulkarni and U.K. Srivastava (Eds.), **A Systems Framework of the Marine Food Industry in India**, Concept Publishing Company, New Delhi, 1985.
- Abhay Sah, and U.K. Srivastava, **Rice Bran Oil Industry: An Insight into Technology and Commercial aspect**, Concept Publishing Company, New Delhi, 1985.
- U.K. Srivastava, M. Dharma Reddy, B. Subramanyam and V.K. Gupta, **Impact of Mechanization on Small Fishermen - Analysis and Village Studies**, Concept Publishing Company, New Delhi, 1985.

- 1986** U.K. Srivastava, Bakul H. Dholakia and S. Vathsala (Eds.), **Brackishwater Aquaculture Development in India: Status and Task Ahead**, Concept Publishing Company, New Delhi, 1986.
- G.V. Shenoy, U.K. Srivastava and S.C. Sharma, **Operations Research for Management**, Wiley Eastern Limited, New Delhi, 1986.
- 1987** U.K. Srivastava and Girja Sharan, **Wind Energy for Water Pumping** (An Evaluation of Progress in Gujarat), Oxford and IBH Publishing Company, 1987.
- 1988** U.K. Srivastava, **Groundnut - Financing of Trade, Processing Units & Distribution of Finished Products**, Oxford and IBH Publishing Company, 1988.
- 1988** G.V. Shenoy, U.K. Srivastava and S.C. Sharma, **Introductory Business Statistics**, Wiley Eastern Limited, New Delhi, 1988.
- U.K. Srivastava and S. Vathsala (Eds.), **Agro-Processing: Strategy for Acceleration and Exports**, Oxford and IBH Publishing Company, New Delhi, 1988.
- 1990** U.K. Srivastava and N.T.Patel, **Pesticides Industry in India - Issues and Constraints in its Growth**, Oxford and IBH Publishing Company, New Delhi, 1990.
- 1991** U.K. Srivastava, Bakul H. Dholakia, S. Vathsala and K.Chidambaram, **India Fishery Sector Study**, Oxford & IBH Publishing Company, New Delhi, 1991.
- 1993** U.K. Srivastava, B.H. Dholakia, S. Sreenivas Rao and S. Vathsala, **Evaluation of Fish Farmers Development Agency Programme**, Oxford & IBH Publishing Company, New Delhi, 1993.
- U.K.Srivastava, and S Chandrasekar (Eds), **Commercialization of Biotechnology in Agriculture and Acquaculture: Status and Constraints in India**, Oxford and IBH Publishing Company, New Delhi, 1993.
- 1994** U.K. Srivastava and N.T. Patel, **Managing Food Processing Industries in India** (In-depth Case Studies and Analysis), Oxford & IBH Publishing Company, New Delhi, 1994.
- 2010** U.K. Srivastava, G.V. Shenon and Subash Sharma, **Quantitative Techinques for Managerial Desion Making**, 3rd edition, New Age International Private Ltd. 2011.
- 2011** **U.K. Srivastava and Pramila Srivastava (Eds), Management Consulting in India- Sharing experiences and new pathways**, Sage Publications India Pvt Ltd, New Delhi. 2012.

- 2014 **U.K.Srivastava, A National Agenda for the New Government 2014: A Professional Perspective, Gujarat NRE - AMA Centre for National Integrity, Ahmedabad Management Association, April, 2014.**
- 2017 **U.K. Srivastava & Pramila Srivastava, Sustainable Rural Transformation through Agro Industries- analysis and case studies,Concept Publishing Company, New Delhi, 2017**
- 2018 **U.K. Srivastava & Pramila Srivastava, India Poised for a Quantum Leap in Agro/Food Processing (Missing Link in Doubling Farm Incomes), Jahangir Cama-AMA Centre for Agriculture and Farm management, Ahmedabad Management Association, Ahmedabad, 2018.**

Journal Papers

- 1967 **"The Impact of PL 480 Wheat on Nutrition and Productivity"**, Indian Journal of Labour Economics, Vol.10 (2-3), April-July 1967.
- "PL 480 Generated U.S. Rupee Holdings in India : A Latest Source of Inflationary Pressure"**, Indian Journal of Economics, 48 (189), Part II, October 1967, pp.209-215.
- 1968 **"The Impact of Public 480 Imports on Prices and Domestic Supply of Cereals in India -Comment"**, American Journal of Agricultural Economics, Vol.50, No.1, February 1968.
- 1969 **"PL 480 Counterpart Funds and Inflation: Myth and Reality"**, Asian Economic Review, Vol.II (2), February 1969, pp.145-159.
- 1970 **"The Impact of Changed Terms of PL 480 aid on India's Debt Service Charges"**,
The Indian Journal of Commerce, Vol.23 (34), September 1970.
- 1971 **"Green Revolution and Farm Income Distribution"**, (First author, along with Prof. Earl O Heady), Economic and Political Weekly, Review of Agriculture, December 1971.
- 1972 **"Modified Price, Production, and Income Impacts of Food Aid Under Market Differentiated Distribution"**, (co-author with Prof. Earl O Heady), American Journal of Agricultural Economics, Vol.54, No.2, May 1972.
- "On the Allocative Efficiency Under Risk in Transforming Traditional Agriculture"**, Economic and Political Weekly, Review of Agriculture, June 1972.
- "An Inter-regional Programming Model for Crop Production: Problems and Prospects"**, Economic and Political Weekly, Review of Agriculture, December 1972.

- 1973 **"Resource Productivity, Returns to Scale and Farm Size in Indian Agriculture: Some Recent Evidence"**, (First author, along with Prof. Earl O Heady), The Australian Journal of Agricultural Economics, Vol.17, April 1973.
- 1973 **"Technological Change and Relative Factor Shares in Indian Agriculture: An Empirical Analysis"**, (First author along with Prof. Earl O Heady), American Journal of Agricultural Economics, Vol.55, No.3, August 1973.
- 1974 **"Feasibility of Institutional Financing for Dairy Development"** (co-author with P.S. George), A Paper published in the Proceedings of 19th International Dairy Congress held in New Delhi, December 1974.
- 1975 **"Institutional Finance for Dairy Development"**, (co-author with P.S. George), Indian Journal of Agricultural Economics, Vol.30, No.3, July-September 1975.
- 1976 **"An Econometric Approach to Evolve Viable Cattle Development Financing Schemes"**, Indian Economic Review, 11, 1, April 1976.
- 1977 **"Technological Change and Relative Factor Shares in Indian Agriculture: An Empirical Analysis - Reply"**, American Journal of Agricultural Economics, Vol.59, No.1, February 1977.
- "Financing Minor Irrigation Projects : A Decision Theoretic Framework to Tackle Uncertainties"**, Vikalpa, Vol.12, No.4, October 1977.
- 1978 **"Stipulation and Exercise of Convertibility Options by Financial Institutions"** (first author along with Nikil M.Oza), Economic and Political Weekly, Review of Management, Vol.13, No.47, November 25, 1978.
- 1981 **"Financing by Banks in Gujarat"**, The Western Times Annual 1979-80, January 1981.
- 1982 U.K. Srivastava and A.K. Subramanian, **"Renewable Energy Projects : From Policy to Action"**, Energy Management (Journal of the National Productivity Council, New Delhi), October-December 1982.
- G.A. Patel and U.K. Srivastava, **Comparison of Substitutive Chemicals, Recommended by Manufacturers and Agricultural Institutions for Cotton pest Control**, Pesticides (Journal of Pesticides Association of India), June 1982.
- 1983 G.A. Patel, U.K. Srivastava and K.R. Pichholiya, **"Pesticides Industry: An Analysis of Imports, Production and Consumption"** (IIM Working Paper No.419).
- 1983 U.K. Srivastava and Amar Jeet Singh, **"A Strategy for Improving India's Share in International Competitive Bidding"**, Indian Management, August 1983.

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